**ADVERTORIAL** 



## More Than 4,000 Pest Management Companies Can't be Wrong

Randy Abbitt, president of family owned and operated National Exterminating Co. in Newport News, Va., has been working with Phillis at Select Insurance for more than 20 years.



Pictured: Frank and Phillis MacDonald,

Select Insurance Agency "Phillis and I have a longstanding relationship. She is a wealth of knowledge and always has time to discuss how the pest control industry is doing and

what direction we are going. She has been with us as we grew from a \$650,000-a-year company to now more than \$7 million annually. She has always made sure we are well protected and all our insurance needs are met to keep our company sound. The pricing has always been fair, and she and Frank are always available when I call."

Randy Abbitt, President
 National Exterminating Co.
 of Newport News

**Select Insurance Agency** is a family-owned and-operated business that provides insurance products specifically tailored to meet the risk management needs of the pest management industry in more than 45 states nationwide.

- General Liability
- Automobile & Fleet Coverages
- Workers' Compensation
- Umbrella
- Commercial Property
- Employment Practices Liability
- Commercial Crime
- Canine Mortality
- Mold Liability

As former pest management professionals, Select's owners understand that every pest management professional operates his or her business differently, resulting in a variety of exposures and risks. Select considers each business individually before developing a pest management insurance program and assigning a carrier.

**Select Insurance Agency** is a proud member of the National Pest Management Association and maintains many state and regional memberships as well.

