

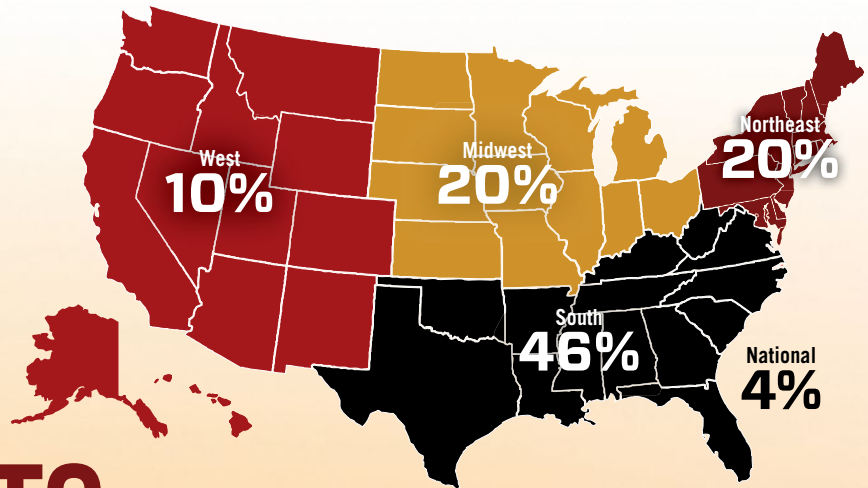
Area of Operations

WEST (AK, AZ, CA, CO, HI, ID, MT, NM, NV, OR, UT, WA, WY)

MIDWEST (OH, IN, IL, MI, WI, MN, MO, IA, ND, SD, NE, KS)

SOUTH (AL, AR, FL, GA, KY, LA, MS, NC, OK, SC, TN, TX, VA, WV)

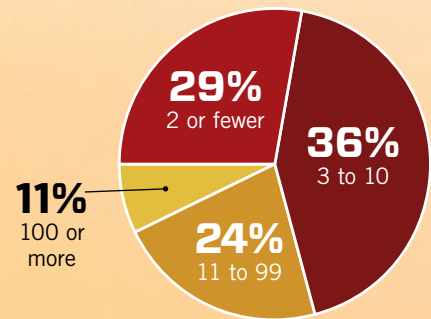
NORTHEAST (CT, DE, ME, MD, MA, NJ, NH, NY, PA, RI, VT, DC)



MOSQUITO MANAGEMENT SURVEY

SOURCE: PMP MOSQUITO MANAGEMENT SURVEY FEBRUARY 2026

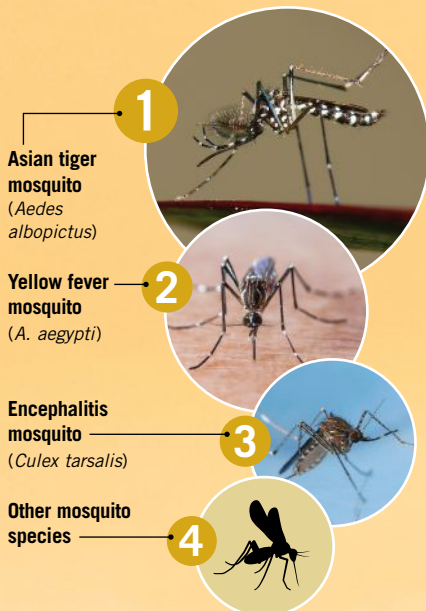
Number of Technicians



Mosquito Management Job Generators

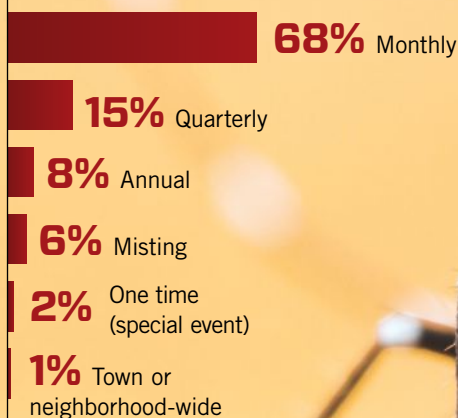
1. Add-on service for current general pest management clients
2. New clients requesting mosquito management services
3. Add-on service for current termite management clients

Top 4 Mosquito Species by Number of Jobs Generated



Mosquito Management Service Frequencies

(in order of customer requests)



GETTY IMAGES: GORDZAM (BACKGROUND), TINNAKORN / (MAP), ISTOCK / GETTY IMAGES PLUS; KADIRKABA / DIGITALVISION VECTORS (BUILDINGS)

Mosquito Management Revenue by Structure Type

25% or less of mosquito management revenue

26% to 50% of mosquito management revenue

51% or more of mosquito management revenue



Residential



Commercial



Government/
Municipal

35%

90%

93%

12%

8%

3%

53%

2%

4%

Top 4 Mosquito Species by Amount of Revenue Generated

1

Asian tiger mosquito
(*Aedes albopictus*)

2

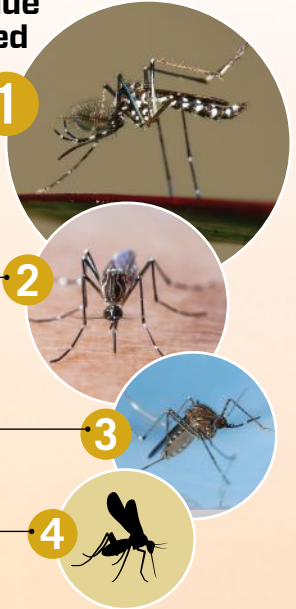
Yellow fever mosquito
(*A. aegypti*)

3

Encephalitis mosquito
(*Culex tarsalis*)

4

Other mosquito species



Mosquito Management Revenue

Projected change 2026 vs. 2025

35% project an increase of 25% or more

45% project an increase of less than 25%

17% project mosquito management revenue to remain flat

3% project a decrease

Mosquito Job Calls

Projected change 2026 vs. 2025

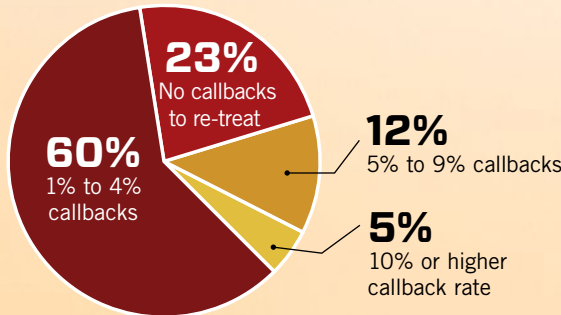
34% project an increase in mosquito job calls of 25% or more

45% project an increase of less than 25%

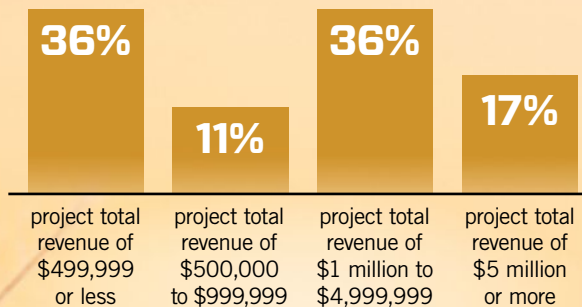
18% project calls to remain flat

3% project a decrease

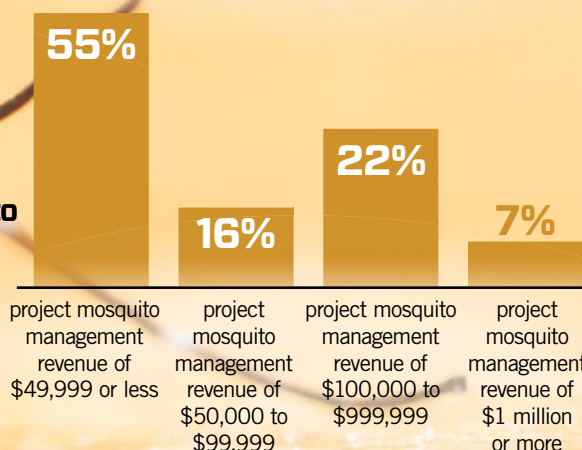
2025 Mosquito Management Callbacks



Projected 2026 Total Revenue



Projected 2026 Mosquito Management Revenue



TOP 4 MOSQUITOS: IMMATURE (ASIAN TIGER), TEPTONG (YELLOW FEVER); ISTOCK / GETTY IMAGES PLUS / GETTY IMAGES; JOSEPH BERGER, BUGWOOD.ORG (ENCEPHALITIS); BUBAONE (OTHER); DIGITALVISION VECTORS / GETTY IMAGES